

## PORTFOLIO OF IT SERVICES

KEN & Co.
Chartered Accountants

http://www.ken-co.in

#### **About Us**

We are a fin tech professional firm, focused on delivering automation, analytics, risk advisory and digitisation services.

We believe in harnessing the power of technology to solve everyday problems with optimum resources.



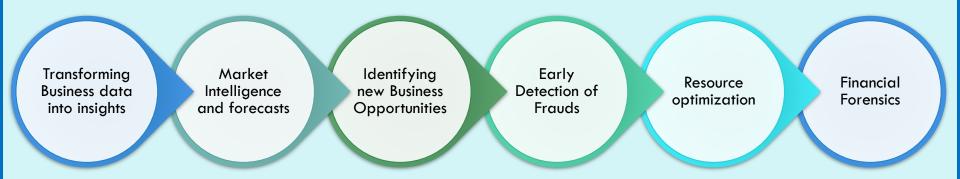
With changing technological landscape, there is an increasing need to introspect Tech-driven solutions. We at Ken & Co., help organizations cope up with the rapid changes in the business environment and to meet the regulatory requirements and add deliver value through IT. We provide a range of services starting from Governance, Risk & Compliance to Emerging Areas such as Analytics, Al and Blockchain.

# DATA ANALYTICS & BUSINESS INTELLIGENCE

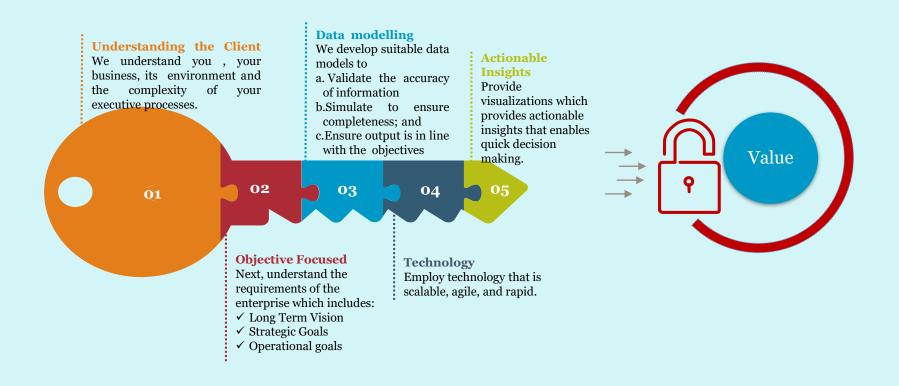


Today's Business models are driven through massive amount of data and there is a need to harness its power. It could be used for identifying trends in business, targeting customers better, optimizing product mix, identifying patterns, or even for forensic analysis.

The following are the avenues where we assist you:



### Data Analytics Consulting – Unlocking Business Value

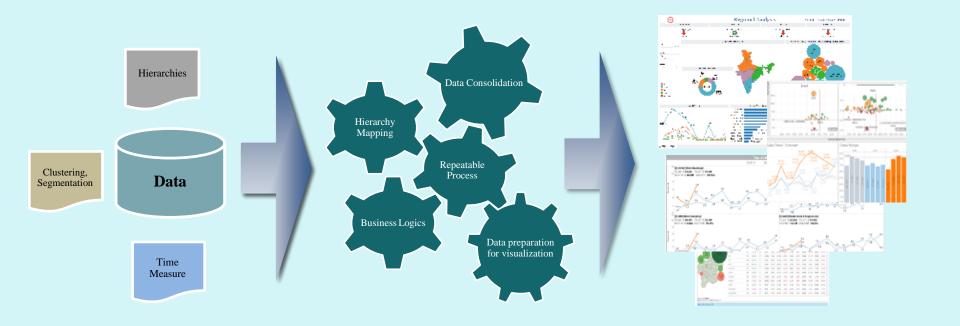


#### **TECHNOLOGY ARCHITECTURE**

**Business Information** 

Analytics Engine

Visualization



#### REPORTING ANALYTICS



- Diagnostic analysis of costs
- Recommendation for cost control and optimization
- Monitor Cost reduction initiatives

incurred.

COST CONTROL  Present financial information using powerful visualizations tools to data-driven quick decisions.

#### CRISP REPORTING

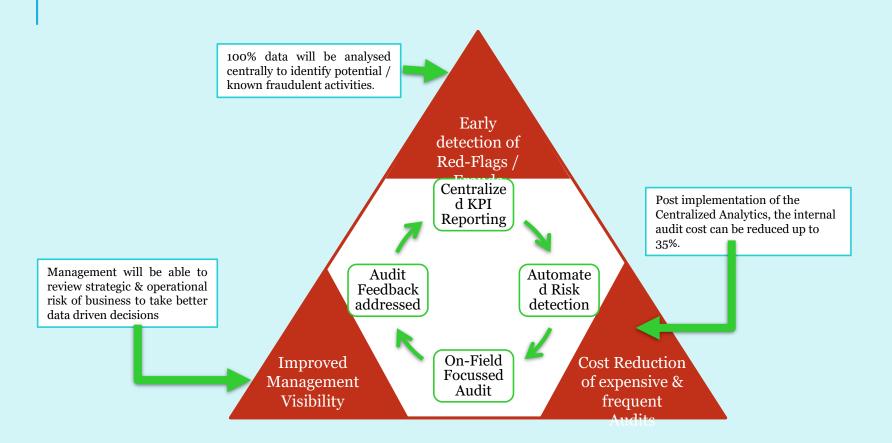




- Gross/Net Margin Variance Analysis(GMVA) helps to understand changes in margin between periods
- Pricing analytics helps a business to identify strategies to maximize profit.

MARGIN ANALYSIS

#### RISK ANALYTICS



#### SUPPLY CHAIN ANALYTICS

	Demand Forecasting	<ul> <li>Analyzing Historical Demand</li> <li>Forecasting Demand based on Seasonality, Growth &amp; Other Factors</li> </ul>
	Inventory optimization	<ul> <li>Optimize Inventory Turnover Rate</li> <li>Optimize Slow Moving and Obsolete Inventory</li> </ul>
	Vendor Analytics	<ul> <li>Duplicate Payment Analytics</li> <li>Share of Business Analytics</li> <li>Supply Analytics</li> <li>Vendor Evaluation Analytics</li> </ul>

## WORKING CAPITAL ANALYTICS

Working Capital

Trade Receivable Analytics

- Building strong collection strategy
- Recommend & monitor collection strategy
- · Receivable turnover rate

#### Inventory Analytics

- Optimize inventory turnover rate
- Clear pathway to differentiate slow moving and obsolete inventory

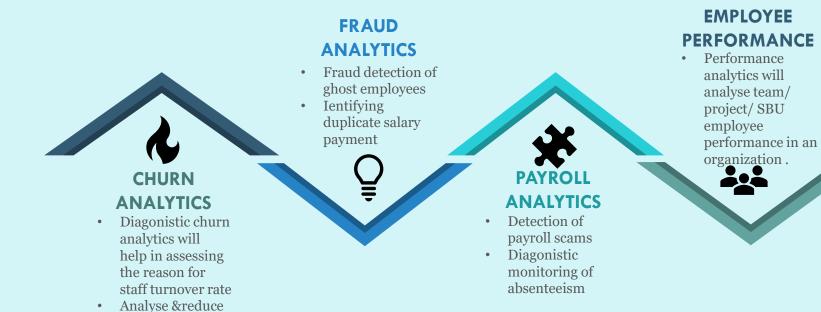
#### Trade Payable Analytics

- Insights on spend analytics
- · Payable turnover rate
- Recommend & monitor payable strategy

#### **Cash Analytics**

- Cash requirement analytics to expand the scope of working capital
- Analysing & predicting investment/cash based on working capital

#### HUMAN RESOURCE ANALYTICS



employee churn.

#### **OTHERS**



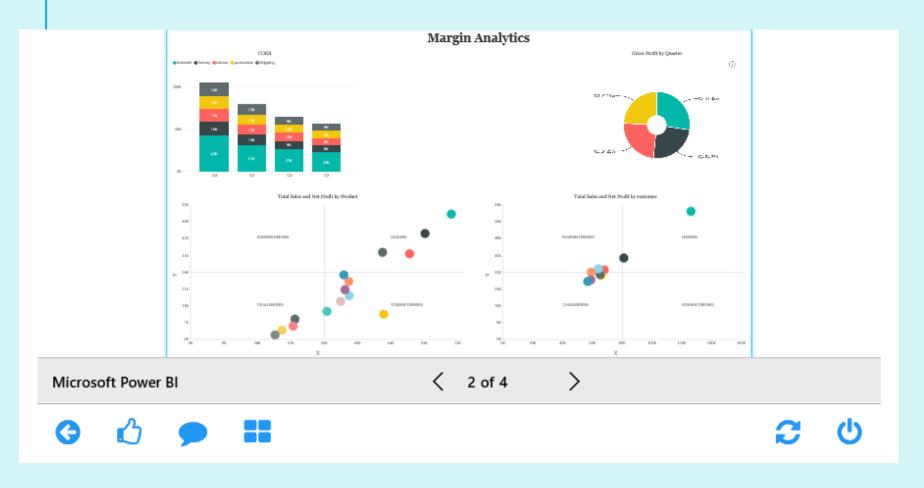
- Analyzing various factors to find the optimal price that can be charged for product or service
- Recommending & monitoring an ideal pricing strategy
- **Analytics**  Comparing & analyzing actuals
- vs budgeted · Recommending steps to control all the variances
- Profitability diagnostic analytics of customers/segme nt/SBU
- **Analytics**
- Monitoring marketing campaigns spend · Using analytics
- finding out effective influence and impact along with ROI

- **Analytics**
- · Insights on customers perception, customer experience & engagement preferences



## A SAMPLE OF WHAT WE DID!

#### FINANCE COMPASS - CFO ANALYTICS



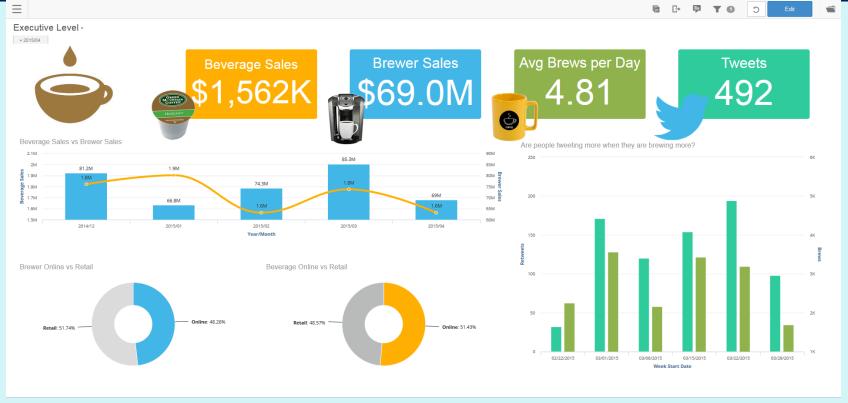
#### RESTAURANT SALES ANALYSIS

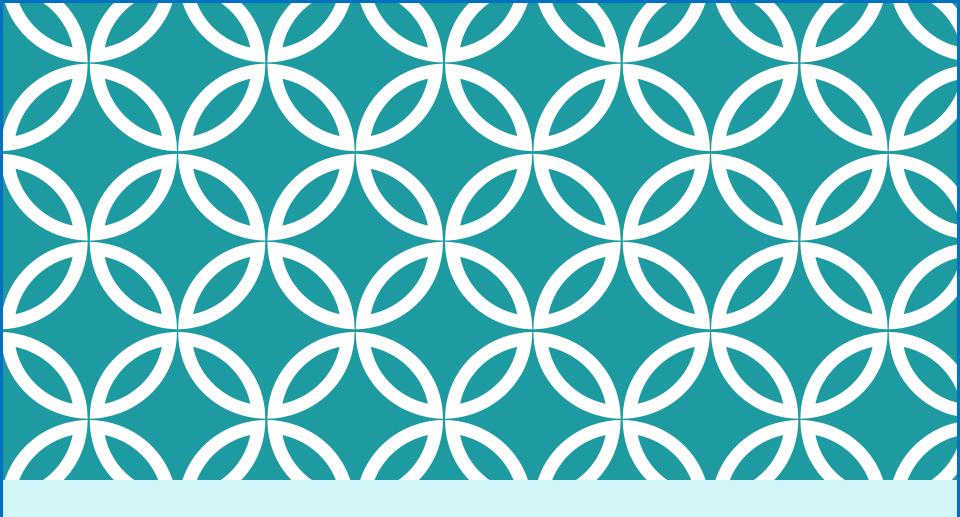


#### **USED CASES - MISC**

#### Business Insights & Social Media

Analyzing the impact of Twitter and Brewery Sales.





### TEAM PROFILE

### CA K ELANGOVAN B.SC, FCA

- A veteran in the profession with over 35 years of experience in financial and advisory domain.
- Assisted multiple clients in the fields of audit and taxation of individuals, firms and corporates and frequently represents at appellate authorities.

## CA Narasimhan Elangovan B.COM, FCA, CS, DISA (ICAI), DIPIFR(UK), CISA (USA), LLB

- CA by passion and a technology enthusiast and has wide experience in Startup Advisory, Consulting, Technology Audits, Data Analytics and Business Intelligence in the last 8 years.
- Rich experience in Technology driven processes and audits.

#### Kamini Narasimhan

B.E., CISA (USA), ISO 9001: 2008, ISO 27001:2013

- An engineer by qualification, specialises in Information technology audit, implementation and advisory.
- Highly skilled in SOC, ISO, COSO, COBIT Implementation.

#### CA VIDHYA B B.COM, CA, CS, CISA

- ☐ GRC and SAP FICO domain expert having rich experience of over 10 years in handling multi-national clients in India and abroad.
- Specialist in Implementation of risk management tools to be SOX, SOC and IFC

## Shikha Maheshwari B.COM, CA

- CA by qualification drives automation and digitisation
- ☐ Highly skilled in understanding the Process and re-engineering!

#### Mahesh Murthi Automation, DA & RPA Architect

- Automation, Analytics and Process Automation Architect
- Highly skilled in delivering automation solutions with limited time and resources

#### **Tech-enabled Solutions**



























#### About Us



#### KEN & Co. Chartered Accountants

KEN & Co., a professional firm, with a right combination of zeal and experience in the areas of information technology audit, process audit, risk-based audit, Data Analytics, IT business advisory in addition to the traditional avenues of tax, assurance, corporate law and consulting. With our knowledge of various businesses and legal frameworks, we provide solutions for clientele ranging from financial, banking, insurance, startup, corporate and tax related requirements. Our niche area of specialization is in the field of Information Technology Audits & Assurance.

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